



GERALDTON  
FISHERMEN'S  
CO-OPERATIVE

Rock Lobster Exporters

# the BROLOS Catcher

March 15, 2017

Issue No. 134

## Lobster Pool System Update

GFC runs a very attractive and secure Pool system for loyal members. The pool premium was 9.5% over our peak Christmas-Chinese New Year catching period but will now to an off-peak rate of 4% through to 30 November 2017.

This off-peak rate is down from 5% last year, reflecting the current market settings by the Reserve Bank of Australia, but still represents very good value for members who choose to use the pool system.

Members with outstanding overdue sub-lease accounts are reminded that they cannot participate in the pool system but they can utilise pool funds to reduce their sub-lease account if they wish. Given recent lower catch rates some members may wish to review their pool settings prior to the 15 March 2017 payment.

Please contact the member accounts team on phone 9965 9060 or email [gfcfish@brolos.com.au](mailto:gfcfish@brolos.com.au) if you would like further details on the pool systems or wish to update your current pool advance level.

## Market Update

As outlined by our CEO, Wayne Hosking, in his special email to members last week, export volumes and prices post-Chinese New Year have been on the decline since early February. This drop in price and volume, while unwelcomed, closely mirrors historical trends around Chinese New Year and the lunar calendar.

If history is any guide, export volumes traditionally hit their lows around mid-March/early-April. The next round of demand typically kicks in between late-March and early-April, with late April and May usually proving to be a better demand period.

We have started to see the first signs of better demand this week, which indicates that we may have found the bottom and that things will improve from here. Old traders will tell you that picking bottoms can be a smelly business but at least for the time being things are looking more positive.

The good thing is that we have been able to capitalise on the spike in demand and push prices higher. We will certainly do all we can to continue that trend. Of course, where prices go from here will be largely dependent on how fishermen respond to the better prices and whether the demand can absorb any additional supply.

**brolos.com.au**

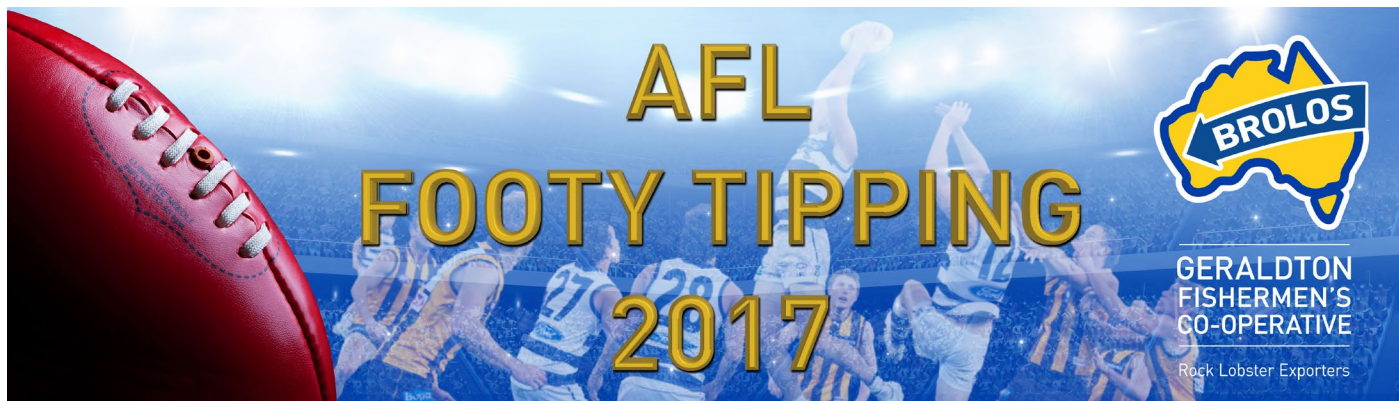
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# the BROLOS Catcher



The 2017 AFL Premiership Season is just around the corner!

Geraldton Fishermen's Co-operative invites you to join in our 2017 AFL Footy Tipping Competition.

Last year Geraldton's Kellie Stanton took home the grand prize of \$3,000. In 2017 we are increasing the minimum prize pool once again. This year's winners will share in \$5,500, spread across 1<sup>st</sup>, 2<sup>nd</sup> and 3<sup>rd</sup> place.

The entry fee is \$50 and can be paid by cash, cheque, Electronic Funds Transfer, or can be deducted from your fishing account. Once you have joined the competition we will contact you with payment instructions. If you have any other queries, please contact Carolyn Najar on [carolynn@brolos.com.au](mailto:carolynn@brolos.com.au) or (08) 9965 9078.



Above: GFC's Carolyn Najar presents 2016 competition winner, Kellie Stanton, with her \$3,000 prize.

To join the competition [click here](#), enter the password **crayfish**, then sign in or create a new account. For those of you who competed in 2016, you can simply use your login details from last year. If you are new to the competition, creating an account is quick and easy.

## How to Join

1. [Click here](#) to go to the GFC2017 competition page.
2. Enter the password **crayfish**.
3. Then log in or create a new account.

Alternatively, you can go to the ESPN Footy Tips home page at [www.footytips.com.au](http://www.footytips.com.au) and search for the competition **GFC2017**.

Good luck tipper!

**GFC2017**  
Welcome to the 2017 Geraldton Fishermen's Co-operative AFL Footy Tipping Competition. If you have any questions please contact Matt Harrison on [matthewh@brolos.com.au](mailto:matthewh@brolos.com.au) or 0439 104 766.

1 You aren't a member of this competition  
Password:  Join Compl

2 You aren't a member of this competition  
Password:  Join Compl

3 You are not logged in!  
Username:   
Password:   
☐ Remember Me Login  
Forgotten Account? [Create an account](#)

Sign in here.  
Or **click here** to create a new account.

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## Marine Store

More member specials in-store!

### Has your tie up rope snapped or does it need replacing?



Your Co-op Marine Store has tie-up rope in store in 36mm, 32mm, 28mm, 24mm, 20mm, 16mm varieties.

GFC Members receive 10% off this and all Marine Store purchases, and we can ship to you nearest depot. Check them out in store or email us for pricing [marinestoresales@brolos.com.au](mailto:marinestoresales@brolos.com.au)

Greg Gundlach Marine Store Manager

t (08) 9965 9048

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